



Chamber University is a continuing education and training program of The Chamber's Small Business Network developed to meet the specific training and educational needs of the local business community. The low cost trainings will provide a tremendous resource and cover relevant topics to help strengthen Chamber member businesses. Please check The Chamber's calendar for specific dates and times.

Seminars offered in 2011 include:

Building a World Class Sales Team, *Sandler Training* (January)

How to Lead a Team in Times of Change, *Lust Development Group* (April)

Fixing Cash Flow Problems, *Cameron, Smith & Company* (May)

Financial Planning for Business Owners, *Prudential* (June)

Social Media Marketing, *GoWeb1.com* (July)

Break the Rules and Close More Business, *Sandler Training* (August)

Getting Paid: Managing Receivables & Collections, *Pro Com Services of Illinois, Inc.* (September)

How to Manage Difficult Employees & Difficult Supervisory Situations, *Glenn Shepard Seminars* (October)

Providing World Class Customer Service: Would You Like "Fries" With That?, *Express Employment Professionals* (November)

For more information, contact David Earhart, 217.525.1173 or dearhart@gsc.org